



**Product Innovation and Differentiation,
Intra-Industry Trade
and
Growth**

A thesis submitted in fulfilment of the requirements
for the Degree of Doctor of Philosophy

by

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September 2001

Table of Contents

1. Introduction	1
2. Innovation and Growth: Literature Review	5
2.1 Introduction	5
2.2 Trade in Differentiated Products	5
2.3 Transport Costs	7
2.4 Trade in Differentiated Products and an "Outside Good"	7
2.5 Innovation and Growth	9
2.5.1 Innovation Without Considering Trade	10
2.5.2 Innovation and Trade	10
2.5.3 Returns to Factors	13
2.5.3.1 Trade Between Dissimilar Countries	13
2.5.3.2 Trade Between Similar Countries	14
2.5.3.3 Conclusions on Factor Proportions	14
2.6 Conclusions	16
3. Innovation, Differentiation and Growth: The Underlying Logic and Arguments	19
3.1 Introduction	19
3.2 Differentiated Goods	19
3.3 Innovative Goods	21
3.4 Innovative and Differentiated Goods	27
3.4.1 Innovative and Differentiated - The Distinction	27
3.4.2 Innovation Leads to Differentiation	32
3.4.3 Differentiation Requires Innovation	32
3.4.4 Penicillin	33
3.4.4.1 The Development of Penicillin	34
3.4.4.2 Penicillin Substitutes and Product Variety	39
3.4.4.3 Conditions for Trade Driven by Product Differentiation	46
3.4.4.4 Conclusions	48
3.5 Innovation, Differentiation, and Import Demand	50
3.5.1 Consumption Goods	50
3.5.2 Intermediate Goods	52
3.6 Model of Trade in Differentiated Goods	53
3.7 Trade and Growth	63
3.7.1 Background	63
3.7.2 The Role of Product Innovation	63
3.7.3 Innovative Products and Export Growth	67
3.7.4 Export Growth and Economic Growth	68
3.8 Identification of Innovative Goods	69
4. Intra-Industry Trade: A Literature Review	71
4.1 Introduction	71
4.2 The Aggregation Problem	73
4.2.1 The Factor Proportions Theory of Trade	75
4.3 Determinants of Intra-Industry Trade	78
4.3.1 Product Differentiation	78

4.3.2 Scale Economies.....	80
4.4 The Measurement of Intra-Industry Trade	82
4.4.1 The Grubel and Lloyd Index	82
4.4.2 Adjustment for Trade Imbalance	83
4.4.3 The Glejser Measure.....	86
4.4.4 The Vona Measure.....	88
4.4.5 The Rajan Measure	88
4.4.6 Other Measures of Intra-Industry Trade.....	89
4.4.7 Marginal Intra-Industry Trade	89
4.5 Empirical Support.....	91
4.5.1 Empirical Methods	91
4.5.1.1 Trade classifications	92
4.5.1.2 Intra-Industry Trade Measures	93
4.5.1.3 Model Specifications	93
4.5.1.4 Trade Imbalance	95
4.5.2 Determinants of Intra-Industry Trade.....	95
4.5.2.1 Country Attributes	95
4.5.2.2 Product Attributes.....	98
4.5.3 Conclusions	104
4.6 Horizontal and Vertical Intra-Industry Trade	106
4.6.1 Vertical Intra-Industry Trade from Quality Variation.....	106
4.6.2 Vertical Intra-Industry Trade in Intermediate Goods	113
4.7 Summary.....	113
5. Intra-Industry Trade: An Empirical Analysis.....	116
5.1 Introduction	116
5.2 The Intra-Industry Trade Indices.....	117
5.2.1 The Grubel-Lloyd Index.....	117
5.2.2 The Aquino Measure	121
5.2.3 The Glejser Measure.....	125
5.3 Aggregation and the Level of Intra-Industry Trade	129
5.3.1 The Level of Aggregation.....	129
5.3.2 Aggregation and the "nes" Categories.....	135
5.3.3 The Criteria for Aggregation	138
5.4 Correlation Between the Various Measures of Intra-Industry Trade	140
5.4.1 Correlation at the SITC Sub-group Level	140
5.4.2 Correlation at the Country Level	141
5.4.3 Correlation Between the Grubel-Lloyd and Glejser Indices	142
5.5 Empirical Use of the Intra-Industry Trade Indices	144
5.6 Appendix A.....	145
5.6.1 Data Source.....	145
5.6.2 Data Preparation	145
5.6.3 Data Correction.....	147
5.6.4 Statistical Methods	150
5.7 Appendix B.....	153
5.8 Appendix C:.....	157
5.9 Appendix D.....	161
5.9.1 Calculation of the Grubel-Lloyd Intra-Industry Trade Index	161
5.9.2 Calculation of the Glejser Intra-Industry Trade Indices	162

6. Intra-Industry Trade Indices as Proxies for Differentiated Products: An Empirical Analysis	164
6.1 Introduction	164
6.2 Coefficient of Variation of Import to GDP Ratio, and its Relationship with the Intra-Industry Trade Indices	166
6.3 Prediction of Trade Consistent with Product Differentiation	169
6.4 Conclusions	186
6.5 Appendix A.....	187
6.6 Appendix B.....	189
7. Innovative Goods and Growth: An Econometric Evaluation	193
7.1 Introduction	193
7.2 Import and Export Growth by SITC Sub-Group	193
7.2.1 Import to GDP Growth	194
7.2.1.1 Sign of Growth Rate in Import to GDP Ratio	194
7.2.1.2 Magnitude of Growth Rate in the Import to GDP Ratio	197
7.2.2 Export Growth	199
7.3 Import, Export and GDP Growth by Country	205
7.3.1 Export Growth	205
7.3.2 Import Growth	209
7.3.3 GDP Growth	210
7.4 Conclusions	213
7.5 Appendix A.....	214
8. Implications	221
8.1 Introduction	221
8.2 Exchange Rate Adjustment	222
8.2.1 Exchange Rate Pass-through to Prices	222
8.2.2 The Effect on Consumption.....	223
8.2.3 The Effect on Production and Export	223
8.3 Factors of Production.....	224
8.4 Barriers to Entry	224
8.5 Licensing	227
8.6 Foreign Direct Investment	227
8.7 Policy Implications	229
9. Concluding Comments	232
9.1 Introduction	232
9.2 Conclusions	232
9.3 Limitations of this Research	236
9.4 Directions for Further Research	237
10. References	239

Abstract

This thesis deals with one aspect of the economics of differentiated goods. Innovative goods are considered to be new goods created by a deliberate innovative process motivated by an anticipated demand for the new good. The proposition is that, amongst the developed economies, the higher the level of production of innovative goods within a country, the higher the GDP growth rate, all else being equal. In the presence of barriers to entry, this would provide economic justification for policies designed to increase the national level of production of innovative goods.

The proposed mechanism is as follows. With continuing product innovation the share of expenditure on innovative goods will increase, resulting in an increasing import demand for, and consequent increasing exports of, innovative goods. All else being equal the higher the innovative good content of a country's exports the higher the export growth rate and the higher the GDP growth rate consistent with balanced trade which can be maintained.

The theory behind this mechanism is developed and explained. A method of identifying innovative goods is developed, and using this method a number of hypotheses derived from the proposed mechanism are empirically tested using trade data from 25 countries. All four hypotheses are supported by the results, and it is concluded that the growth rate of developed economies is increasing in the level of production of innovative goods.

The implications of this result is discussed, including potential barriers to entry into the production of innovative goods and examples of policies designed to overcome these barriers. It is concluded that such policies can be considered as being in the national interest.