Making Arrangements:

Remote proposal sequences and attendant structural phenomena in social interaction

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Table of Contents

Abstract.		iv
Declaration	on	vi
Acknowle	edgements	vii
Chapter 1	: Introduction: Making arrangements in interaction	1
1.1	Making arrangements as a special status, closing relevant topic	3
	Arrangements as an accountable social practice	
1.2.1	Accounting for a particular arrangement	7
1.2.2	2 Mutual accounting for arrangements	8
1.3	Context relevance in designing actions that make arrangements	10
1.4	Proposals for an arrangement	14
1.4.1	Immediate proposals	15
1.4.2	Remote proposals	18
1.4.3	Requests as remote proposals	21
1.4.4	Remote proposals as a possibly broad action type	23
1.5	Aims of the thesis	
Chapter 2	2: Data and methodological approach	27
2.1	Data source	27
2.1.1	The data source: Community and Home Care	27
2.1.2	Community and Home Care in Australia	29
2.1.3	Sites of data collection	31
2.2	Conversation analysis as a research methodology	32
2.2.1		
2.2.2	2 'Unmotivated examination' of participants' methods	37
2.3	Project procedures	
2.3.1	Data collection	41
2.3.2	2 Transcription	43
2.3.3	Analysis: Single episodes of interaction	44
2.3.4	Analysis: Collections of interactional phenomena	45
Chapter 3	3: Foundational findings in conversation analysis	47
3.1	Turn-taking organisation	47
3.2	Sequence organisation	50
3.3	Preference structure	53
3.4	Repair organisation	56
Chapter 4	: Prospective informings as proposals for remote action	63
4.1	Background	65
4.1.1	Remote proposals as an action type	65
4.1.2	2 Accounting for remote proposals	69
4.2	nitiating and outlining prospective informings	70
4.2.1	Some ways of initiating prospective informings	70
4.2.2		
4.3	The components of prospective informings in the CHC data corpus	76
4.3.1		
4.3.2	2 Informing the client of a substitute arrangement service	78
4.4	Accomplishing a multi-unit prospective informing	81
4.4.1	A pragmatic resource: Informings of consequential occurrences	82

4.4	.2 Prosodic resources	86	
4.5	Contributions to the existing understanding of remote proposals	92	
Chapter	5: Responding to remote proposals	94	
5.1	Background	94	
5.1	Previous research on responding to remote proposals	94	
5.1	2 Terminology	98	
5.2	The function of responses to prospective informings as proposals for		
	remote action	. 100	
5.2	1 Three possible sequential trajectories	. 101	
5.2	2 Types of responses to remote proposals	. 107	
5.2	3 Prior research on response solicitation	. 115	
5.2	4 Response solicitation following remote proposals	. 117	
5.3	Requests in the data corpus	.121	
5.4	Summary		
5.5	On thanking following remote proposals		
5.6	Discussion: Remote proposal sequences in conversation	.129	
Chapter	6: Indexing acquaintance in references to non-present third parties:		
An atter	ndant consideration when making arrangements	. 133	
6.1	Background		
6.1	1 Previous research on practices of person-reference	. 134	
6.1	• • • • • • • • • • • • • • • • • • •		
6.1	7 1		
6.2	Repairs on person references		
6.2			
6.2		. 155	
6.2			
	Acquaintance queries	. 158	
6.2	, 6		
	Category-constrained interrogatives		
6.2	· ·		
6.3	Person-reference, indexing acquaintance and the maintenance of a		
	socially-shared nexus of acquaintances		
	7: Case study of trouble when making an arrangement		
7.1	Background to the source of trouble		
7.2	Making mutually exclusive claims: An informing and counter-informing		
7.3	Sustaining mutually exclusive claims: Evidence and qualification		
7.4	Resolving mutually exclusive claims: A post-possible-completion account.		
7.5	Summary		
•	8: Summary and conclusion		
8.1	Overview of the thesis		
8.2	Contributions to conversation analysis		
8.3	Implications for Community and Home Care practice		
8.4	Conclusion		
	ces		
	ix A: Overview of the Jeffersonian transcription system		
Appendix B: Employee information sheet			
Appendix C: Employee consent form			
	Appendix D: Employee instruction sheet		
Append	ix E: Transcript for case study	. 229	

Appendix F: Report to collaborating agencies	231
Appendix G: Running sheet and slides of presentation to agency employees	236
Appendix H: Resources for recruitment and training	260

Abstract

In this thesis, I contribute to the study of how arrangements are made in social interaction. Using conversation analysis, I examine a corpus of 375 telephone calls between employees and clients of three Community Home Care (CHC) service agencies in metropolitan Adelaide, South Australia. My analysis of the CHC data corpus draws upon existing empirical findings within conversation analysis in order to generate novel findings about how people make arrangements with one another, and some of the attendant considerations that parties to such an activity can engage in:

Prospective informings as remote proposals for a future arrangement — Focusing on how employees make arrangements with clients, I show how the employees in the CHC data corpus use 'prospective informings' to detail a future course of action that will involve the recipient of that informing. These informings routinely occasion a double-paired sequence, where informers pursue a response to their informing. This pursuit often occurs even after recipients have provided an initial response. This practice for making arrangements has been previously described by Houtkoop (1987) as 'remote proposing.' I develop Houtkoop's analysis to show how an informing of a future arrangement can be recompleted, with response solicitation, as a proposal that is contingent upon a recipient's acceptance.

Participants' understanding of references to non-present third parties — In the process of making arrangements, references are routinely made to non-present third parties. In the CHC data corpus, these third parties are usually care workers. Prior research (e.g., Sacks & Schegloff, 1979; Schegloff, 1996b) explains how the use of 'recognitional references' (such as the bare name 'Kerry'), conveys to recipients that they should be able to locate the referent from amongst their acquaintances. Conversely, the use of 'non-recognitional references' (such as the description 'a lady called Kerry'), conveys that recipients are unacquainted with the referent. I examine instances where the selection of a recognitional or non-recognitional reference form is followed by a recipient initiating repair on that reference. My analysis provides further evidence that

the existing analytic account of these references corresponds to the way in which participants themselves make sense of them. My analysis also advances an understanding of how repair can be used, by recipients, to indicate the inappositeness of a prior turn.

Post-possible-completion accounts — In a case study of a problematic interaction, I examine a misunderstanding that is not resolved within the repair space, the usual defence of intersubjectivity in interaction (cf. Schegloff, 1992b). Rather, I explore how the source of trouble is addressed, outside of the sequence of its production, with a 'post-possible-completion account.' This account specifies the basis of a misunderstanding and yet, unlike repair, does so without occasioning a revised response to a trouble-source turn.

By considering various aspects of making arrangements in social interaction, I highlight some of the rich order that underpins the maintenance of human relationships across time. In the concluding section of this thesis I review this order, while also discussing practical implications of this analysis for CHC practice.

Declaration

This work contains no material which has been accepted for the award of any other

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7,

vi

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