E.B. Ford, Esq., M.A., Thursby, Carlisle, Cumberland.

Dear Ford:

Many thanks for your letter. The question of salary is more difficult than I expected but I believe I can do something about it. If you can come up on Wednesday, August 2nd., by a train arriving Paddington 10-15 a.m. and come straight across to St. Pancras, you would just about meet my train arriving 10-34 a.m., then we should have plenty of time in the morning to look at the Labs. and consider the alterations I have in view. You could get back to Oxford in the afternoon if business presses or come and see my snails and whatnot at Harpenden; or, in fact, whatever you feel like.

I hope to know more by that time what I can manage in the way of pay, as I should have hesitated to approach you without assuming that your income would have been slightly impreved.

Yours sincerely,